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HCO POLICY LETTER OF 20 AUGUST 1971 ISSUE II

TECH ESTABLISHMENT OFFICER

Just as the HAS establishes the whole org (and the Tech Division) the Tech Establishment Officer establishes Tech.

The TEO is in the Office of the Tech Sec.

There is no relationship between the ED, Product Officer and Org Officer of the org and the TEO.

The TEO Establishes the Terminals, lines, spaces and material of the whole Technical Division.

The purpose of the post is to more firmly establish whatever and whoever already exists in the Tech Division and establish the division more fully so that it can deliver training and processing with volume and quality and viability enough to continually expand.

Like any establishing type post the TEO is prone to be unstabilized by the rush and demands of the Tech Division.

These lines travel so fast and handle so much Human Emotion and Reaction that they easily erode and contract and can even cease to exist.

Therefore a Tech Establishment Officer is VITALLY necessary in the org and it is VITAL that the post be held and its duties executed despite any and all obstacles, cross orders, illegal orders and scarcities.

Essentially an org is an activity that delivers excellent training and processing in high volume at a price to maintain its solvency and build high reserves.

The very reason for an org is the delivery of tech.

If the Tech Div is not well and stably established and maintained, the org has little or no purpose.

Further, by reason of delivering no training and no auditing it can ARC Brk its field and community and get into trouble.

Thus the TEO has a big responsibility.

Few Execs know, indeed few auditors know how to Establish a Tech Division. Thus illegal orders and demands can make the post very hard to hold.

Therefore, the Tech Establishment Officer, in addition to knowing this post, must also know the defenses of the HAS who has, in establishing the whole org, a similar problem. HCO PL 20.8.71 Issue II

The TEO, although in the Office of the Tech Sec, has the HAS for the direct senior.

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Thus the TEO could also be called the HAS Deputy for Tech Establishment.

How to get Auditors and C/Ses, how to get Course Supers, groove in personnel and see that they really become skilled and get more skilled, how to see that enough personnel exist to service the flow of students and pes without backlogs are the main concerns of the TEO.

These are in fact the hat concerns of the HAS.

How to get lines in, to get auditing rooms, to acquire material, these are the concerns of the TEO.

These are in fact hat concerns of the HAS.

Thus the TEO is really a deputy HAS for tech and cares for that part of the HAS's hat.

The TEO is responsible to the HAS for an established Tech Div. But the TEO is solely responsible for the Tech Div.

The Tech Sec has Ad Council duties and technical concerns. These are not part of the TEOs hat.

If the Tech Sec wishes to give orders to the TEO they must go through the HAS.

Similarly if the Product Officer or Org Officer wishes to give orders to the TEO they must go through the HAS.

The <u>legality</u> of any order when in question must be cleared through the LRH Comm and the TEO may forward such a query to the LRH Comm via the HAS.

Musical chairs, shifting org bd functions, are illegal.

The TEO will find it nearly impossible to operate unless there is a Qual Div that has word clearing, Programming and Purpose Clearing in Dept 13 and Cramming in Dept 15 and an Interne Program running in Dept 14. Thus a heavy campaign to achieve or revive this must be carried on by the TEO.

The skill of Course Supers and the on policy character of courses is the long range life saver of the TEO.

That auditors and C/Ses do a full study of materials and apply them exactly is the life saver of processing volume and quality.

The exactness and knownness and <u>use</u> of lines and the exact performance of the exact hat duties in those in the Tech Div is vital to a TEOs success. HCO PL 20.8.71 Issue II

Planning for and getting spaces and seeing that spaces are utilized properly and cleaned are TEO functions.

The saving grace of a TEO is knowing how to find bugs in lines by good investigation, propose good solutions and do CSWs that are accepted.

If no programming is done for maintenance and expansion the TEO will soon go adrift.

Knowing the scene, knowing the finances required and how to make real estimates, knowing how to CSW and get a program accepted by the HAS and Ad Council and published as an Ed of the org and done will save the TEO much fruitless work.

The TEO may on her own determinism refuse to permit a transfer. If she does not have this power she will walk in one day and find her establishment gone. The correct way is to acquire personnel, apprentice to Admin post or interne them or train them and before transferring to have replacement trained and apprenticed to that post. Instant transfers are very destructive.

Keeping the Tech Div busy busy busy is the way to get more establishment. If the auditors and C/Ses have very low pay and high bonuses, this will occur. The TEO does not tell them what to do. The TEO makes it impossible to loaf by pay setting per product.

A highly efficient Tech Services is the feeder line to technoial actions.

A busy and efficient Tech Div will easily afford the funds of expansion.

The TEO therefore has to be the one to set and adjust pay and bonuses and has this power in the Tech Div. If it is properly done the org will boom and build huge reserves and can afford quarters.

The principle "An excellent Academy is a full Academy. A poor Academy is empty," will soon demonstrate itself to the TEO.

ON POLICY ON TECH are the TEO's watchwords.

The Course Supers Auditors and C/Ss will know their tech if they study it and get crammed and up to date. It is not necessary for the TEO to be a Class XII to get tech in. "Study that pack" "Do those drills" "Good tech works" "Bad tech gets crammed" are all the TEO needs to know of tech.

The TEO is an expert in something the auditors, C/Ses and Course Supers are not -

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THE ADMIN LINES AND FUNCTIONS REQUIRED IN A TECH DIVISION. Good Luck. I need you. L. RON HUBBARD L. RON HUBBARD FOUNDER. LRH:nt Copyright (c) 1971 by L. Kon Hubbard

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